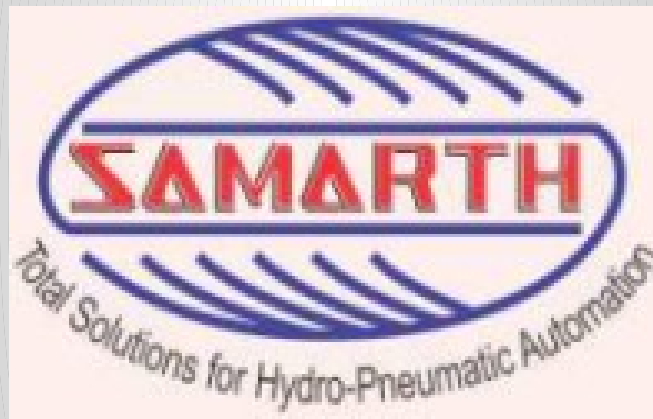


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DESIGN & MFG: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

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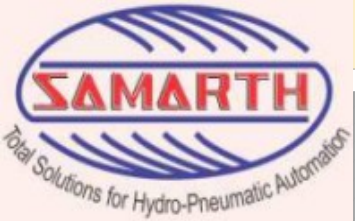
SAMARTH

ENGINEERS,PUNE.

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Email ID : samarthengg55@gmail.com

Contact No.: 9850201943



SAMARTH ENGINEERS

DATE : 02.10.2018
DESIGN & MFG.: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

To,

Dear Sir,

Sub: Vendor Introduction

We introduce ourselves as small scale industrial unit situated in Bhosari industrial area. We wish to render our services to you in the field of Special Service Tools, all types of Hydraulic, Pneumatic & Mechanical Fixtures, Welding Fixtures, Special Gauges & Toolings, Jigs & Fixtures also automation SPM etc. we would like to develop special Tooling as per your need & drawings.

We have the necessary technical expertise in the field & have adequate manufacturing & checking facilities at our works. The list of installed & proposed machinery, instruments & special facilities is enclosed along with for your perusal.

We are registered small scale unit and all our registrations like VAT, TIN, Shop Act, SSI, GST etc. are done and we have the required certificates.

We request you to register us as your vendor and float your enquiries. We assure you of quality, reasonable rates, prompt deliver and best attention at all times.

Thanking you in anticipation, we remain,

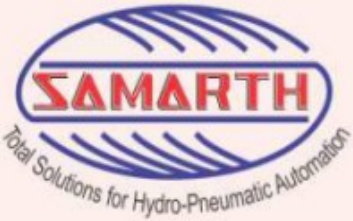
Sincerely yours,

For SAMARTH ENGINEERS, PUNE.

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Email ID : samarthengg55@gmail.com

Contact No. : 9850201943



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Communication Details

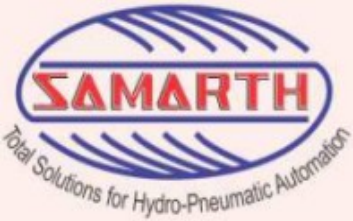
DESIGN & MFG.: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

NAME OF INDUSTRY	M/s SAMARTH ENGINEERS
ADDRESS	OFFICE & WORKS : Plot No. 24, Sector No. 10, PCNTDA, Opp. To VIP Complex, Bhosari, Pune 411026.
EMAIL	samarthengg55@gmail.com
SSI NO	270251204526 w.e.f. Dt. 14.11.2014
PAN NO	ACAFS9858G
VAT TIN NO.	27110895925 V w.e.f. Dt. 19/03/2012
CST TIN NO.	27110895925 C w.e.f. Dt. 19/03/2012
GST. NO.	27ACAFS9858G1ZM
CONTACT PERSON	Mr. Shivaji.D.Powar (Technical Director) Cell : 09850201943 Mr. Wagheshwar D.Thorat (Mfg. Director) Cell : 09527547601

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SAMARTH ENGINEERS

Samarth Engineers Overview

DESIGN & MFG.: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

Core Value

<u>SAMARTH</u>	:	
S	:	STANDARDISATION
A	:	ACCORD
M	:	METICULOUS
A	:	ACHIEVEMENT
R	:	RESOLUTION
T	:	TRUST WORTHY
H	:	HONESTY

The Team :

Mr. Shivaji D. Powar (Technical Director)

Completed Mechanical Engineering 16 Years of experience in Design , Development & tried out of various types Jig & Fixtures (Mechanical , Hydraulic & Pneumatic Fixtures) , Welding & Checking Fixtures , Special purposes Gauges & Tooling etc.

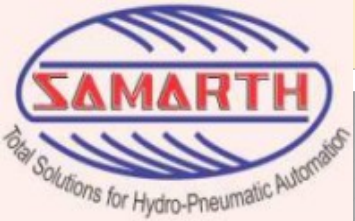
Mr. Wagheshwar Thorat (Mfg. Director)

16 years of experience in manufacturing of Hydraulic , Mechanical & Pneumatic Fixtures & Special gauges for domestic automotive industries. Specialty in manufacturing of Hydraulic fixtures & tried out.

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SAMARTH ENGINEERS

Introduction DESIGN & MFG : HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

Samarth Engineers is a union of like-minded technocrats with expertise in diverse fields. It has been instituted with the sole aim of infusing and implementing current technological trends in the ever-increasing Industrial Market.

Samarth Engineers is based in Pune, Maharashtra, an ideal place for setting up value added services, with infrastructure, ideal climatic conditions and social stability.

Samarth Engineers specialize in Design & Manufacturer of Hydraulic Fixture, Pneumatic Fixtures, Mechanical Fixture, Welding Fixture, Pipe Checking Gauges, Sheet Metal component Inspection Gauges & Automation in SPM for domestic market. Combining in-depth experience of both Hydraulic Fixtures with providing customers a 'one-stop' solution through design to manufacture & tried out.

Value, reliability, quality, competitive pricing, guaranteed fast delivery and courteous customer service are what have earned us our customer loyalty. Our engineering and quality assurance system guarantees customer satisfaction.

Vision

To be the best Design & Manufacturers of **Jig, Fixture, (Hydraulic, Mechanical & Pneumatic) & Automation SPM** company in India by 2020, range of Hydraulic Fixtures, Pneumatic Fixture, Mechanical Fixture, Welding Fixtures & various types of Gauges in terms of quality, cost & commitment.

Also best solution Provider in area of **CAD / CAM & CAE**

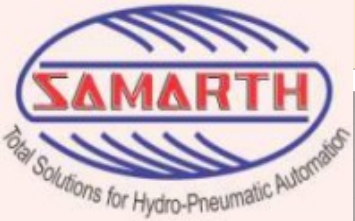
Mission

Consistently deliver **customer satisfaction** through strict **quality assurance** standards, strong **ethics** & integrity, **reliable process** control & superior **client service**

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Project Management
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Enquiries – Drawing's ACAD / 3D models / Samples

Feasibility Study

3D & 2D Concept Design

Customer Approval

Quotation & Order finalization

Final Design 2D & 3D release

Process Planning

Purchase of raw materials

Roughing, heat treatment and finishing process

Blackodising

Assy. of Fixture / Mould

Inspection of Fixture / Mould

Initial Trial in our end.

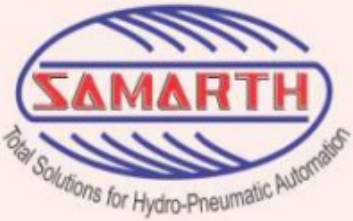
Packing & Forwarding

Final Trial at Customer end

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MACHINE DETAILS

DESIGN & MFG.: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

1. DRILLING MACHINE (VERBIL MAKE)
2. CONVENTIONAL LATHE MACHINE (MARSHAL MAKE) - 01 NO.
3. MILLING MACHINE (GAMBIN MAKE) - 01 NO.
4. SURFACE GRINDING (ELB MAKE) - 01 NO.
5. M1TR (BRIDGE PORT MAKE) - 01 NO.
7. VMC 850 (1000x510x510) (JYOTI & MAKINO MAKE) - 02 NO.
8. POWER PACK (200 BAR) - 01 NO.
9. ASSEMBLY TABLE (2M X 1M) - 02 NO.
10. CRANE (3 TON CAPACITY) - 01 NO.

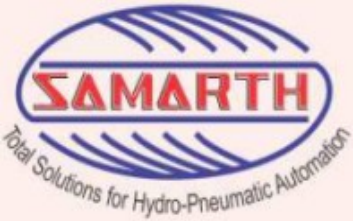
INSTRUMENTS DETAILS

1. 0-150 DIAL VERNIER - 02 NOS.
2. 0-200 VERNIER - 02 NOS.
3. 0-150 DEPTH VERNIER - 01 NO.
4. 0-25 MICRO METER - 01 NO.
5. 25-50 MICROMETER - 01 NO.
6. ANGLE PROTRACTOR - 01 NO.
7. 600X600 SURFACE TABLE - 01 NO.
8. 0-300 HEIGHT GAUGE - 01 NO.
9. 'V' BLOCK & ANGLE PLATE - 01 NO.
- SLIP GAUGE BOX - 01 NO.

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List of Major Customers

DESIGN & MFG. HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION

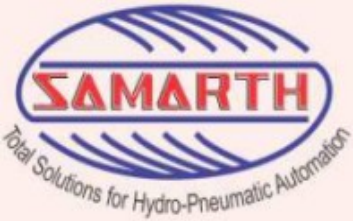
1. **ADVIK HI-TECH PVT. LTD. , PUNE & PASTHANAR & BHANGAL PUNE**
PRODUCT : HYDRAULIC FIXTURES , MANUAL FIXTURES & SPECIAL GAUGES.
- 2.. **SIPRA ENGINEERS PVT. LTD., NASHIK & SINNAR.**
PRODUCT : HYDRAULIC FIXTURES , MANUAL FIXTURES, SPECIAL GAUGES
3. **ALICON CASTALLOY PVT. LTD., CHINCHWAD, & SHIKRAPUR PUNE.**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES,
4. **SUYOG AUTOCAST PVT. LTD., BHOSARI, PUNE.**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES,
5. **S.K. INDUSTRIES, BARODA, GUJRAT**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES
6. **KIRLOSKAR OIL ENGINES LTD., KAGAL.**
PRODUCT : FIXTURE SPARES & MANUAL FIXTURES
7. **SETCO AUTOMOTIVE LTD., KALOL, GUJRAT**
PRODUCT : HYDRAULIC FIXTURE, INSPECTION FIXTURES, RELATION GAUGES
8. **MUNGI ENGINEERS PVT. LTD., CHAKAN PUNE & NASHIK**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES,
9. **POOJA CASTINGS PVT. LTD., CHAKAN PUNE**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES,
10. **TAURAL INDIA PVT. LTD., CHAKAN**
PRODUCT : HYDRAULIC FIXTURES & MANUAL FIXTURES,
11. **FLEETGUARD FILTERS PVT. LTD., HINJEWADI., PUNE**
PRODUCT : WELDING FIXTURE & RELATION GAUGES
12. **DALI & SAMIR ENGINEERING PVT. LTD., CHINCHWAD PUNE**
PRODUCT : WELDING FIXTURE & RELATION GAUGES

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SAMARTH ENGINEERS

Goals & Objectives

Market : Past, Present, & Future :

- **Past** - Manufacturers of Mechanical & Hydraulic Fixtures.
- **Present** - Design & manufacturers of Jig, Fixtures (Hydraulic , Pneumatic , Mechanical) & Welding Fixtures
- **Future** - Big Automation Projects.

Five-year goals :

- Become prime Hydraulic , Mechanical & Pneumatic Fixtures provider.
- Increase manufacturing capacity by 25% within next 2 years.
- Touch the five Cores / Annum turnover within next 3 Years.
- Manpower to be increase 20% @ shop floor by next 2 years.
- Become modern Tool Room with Design & Manufacturing facilities for Jig, Fixtures & Automation SPM within 5 years.

Financial Plan :

- 2015 ~ 2016 business is around 70 Lac
- 2016 ~ 2017 business is around 86 Lac
- 2017 ~ 2018 business is around 100 Lac
- 2018 ~ 2019 proposed target will 150 Lac

Resource Requirements :

- CNC Lathe Machine to be introduce by Feb 2019
- Radial Drilling to be introduce by Dec 2019.
- Jig Boring to be introduce by Dec 2020

Risks & Rewards :

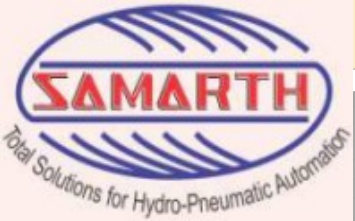
- Competency of the personnel. – It will fulfilled by providing regular training.
 - Management system–The process is going on & will get by March 2019
- ISO certification**

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Future Road Map

2016 – 2017 :

To be the best **Mechanical Fixture** manufactures for automotive & Other industries

2017 – 2018 :

To be the best **Hydraulic Fixtures** manufactures for automotive & Other industries

2018 – 2019 :

To be the best **Pneumatic & welding fixture** manufactures for automotive industries

2019 – 2020 :

Undertake **Automation Projects** with complete **Design & Manufacturing**
solutions for **Automotive industries & other industries**

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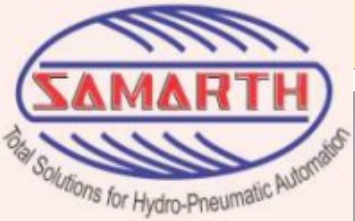
Some Critical Projects we have complete right from Concept Design , Manufacturing to Tried Out.
DESIGN & MFG.: HYDRAULIC & PNEUMATIC FIXTURES, SPM & AUTOMATION



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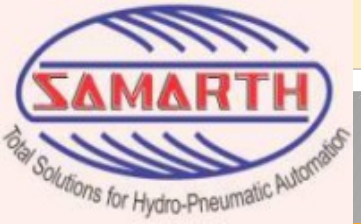
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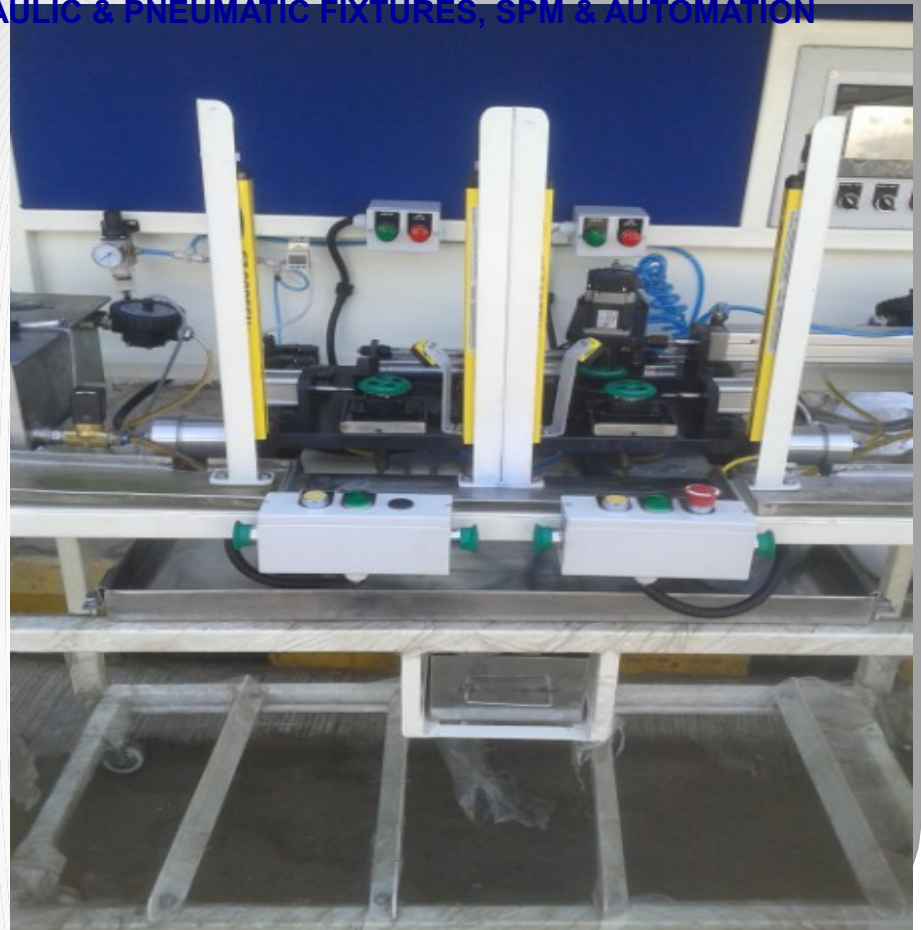
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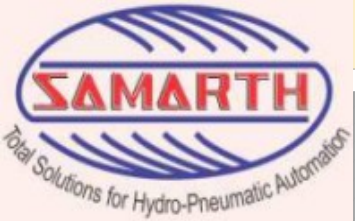


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Some Critical Projects we have complete right from Concept Design , Manufacturing to Tried Out.

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THANK YOU

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